

# Transfer Agreements at SMCC



**Dear Student,**

If you want to earn a bachelor's degree for less, you can save thousands of dollars by starting at SMCC before transferring to a four-year college or university. Our transfer agreements will put you on the right path.

These agreements allow you to pre-plan your college careers so you can avoid taking unneeded credits and spending money on courses that won't count toward a bachelor's degree.

We have transfer agreements with the University of Maine, the University of Southern Maine, the University of New England, Saint Joseph's College and elsewhere in Maine. If you're interested in out-of-state schools, we can simplify your transfer to places such as Johnson & Wales, Southern New Hampshire University, Smith, Wellesley, Mount Holyoke College and more.

If you want to continue your education after graduating from SMCC, our transfer agreements will help get you there.

Start smart at SMCC by avoiding debt and getting the skills and support you need to continue your education through one of our seamless transfer agreements. Then finish strong by getting a four-year degree and earning over \$1 million more over your lifetime. We are here to help you succeed.

Joe Cassidy



President of SMCC

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**For more information about this specific transfer agreement please view the additional pages in this document.**

**Please note:** These agreements are frequently renewed and may at times be under renewal. If you have any questions or concerns, please contact our **Advising Office** at **207-741-5835** or **transfer@smccME.edu**.

**We are here to help your succeed.**



**Transfer Articulation Agreement for Baccalaureate Degree**  
between  
**Southern Maine Community College**  
and  
**University of New England**

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**Statement of Purpose**

Southern Maine Community College (SMCC) and the University of New England (UNE) have entered into this transfer articulation agreement. The purpose of this agreement is to facilitate student academic transfer and provide a smooth transition from a two-year community college to a university. It is recognized that this agreement shall describe the required program of study at SMCC for admission eligibility to UNE and the Baccalaureate Degree Program indicated.

**Terms and Conditions of Academic Credit Transfer**

**To:** **Bachelor of Science in Business Administration**  
(Name of UNE Academic Program/Degree)

**From:** **Associate in Science in Business Administration**  
(Name of SMCC Academic Program/Degree)

The evaluation and transfer of earned college credits shall be in compliance with state and federal education policies and institutional and academic program accreditation standards pertaining to undergraduate academic transfer. Current students and graduates who have earned degrees from Southern Maine Community College shall be eligible for credit evaluation under the terms of this agreement.

Transfer students will be accorded the same standards and criteria for admission to a major degree sequence as UNE students. All applicants accepted to UNE's Baccalaureate programs must fulfill the graduation requirements of the granting institution as identified in Appendix A & B.

- \* Appendix A Contains Admission & Graduation Requirements of the Receiving Institution
- \* Appendix B Contains Side By Side Course Equivalency Tables for the academic programs listed above
- \* Appendix C Contains a four semester map of remaining courses

**Articulation Implementation and Agreement Review**

The Chief Academic Officer designee of *the collaborating institutions* shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a *periodic review of this agreement*.



**Transfer Articulation Agreement for Baccalaureate Degree  
MEMORANDUM OF UNDERSTANDING  
between  
Southern Maine Community College  
and  
University of New England**

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**APPENDIX A**

This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which degree or diploma can be used to meet program prerequisites as well as general education, major or program, and graduation requirements.

**Admissions requirements:**

Successful completion of the Associate in Science in Liberal Studies; Achievement of a "C" or better in mathematics and science courses. A completed application, \$40.00 application fee, all official College/University transcripts, official high school transcript with SAT/ACT scores (if applicant has less than 24 college credits). Essays and recommendations are recommended, but not required.

**Requirements for the Bachelor of Science in Business Administration: See Appendix C**

**Additional Institutional Contact Information:**

**Academic Department Chair (Southern Maine Community College)**

**Name: Stephen Strand**

**E-mail: sstrand@smcme.edu**

**Phone: 207-741-5847**

**Academic Department Chair (University of New England)**

**Name: Beth Richardson**

**E-mail: brichardson@une.edu**

**Phone: 207-602-2557**

SMCC Equivalency List			UNE Equivalency List B.S. Business Administration		
Course	Title	Credits	Course	Title	Credits
ENGL 100	English Composition	3	ENG 110	English Composition	4
ENGL 115	Introduction to Literature	3	ENG 199	English Explorations	3
FIGS 100	Freshman Interest Groups	1	No equivalent credit		
MATH 145	College Algebra & Trig	4	SASC 022	Advanced Algebra & Problem Solving	0 <sup>B</sup>
Science Elective with Lab:		4	Lab Science requirement		4
Fine Arts or Humanities Elective		3	Creative arts or Explorations		3
PSYC or SOCI Elective		3	Social Global Awareness Core Course <sup>A</sup>		3
ECON 120	Microeconomics	3	BUEC 204	Microeconomics	3
ECON 125	Macroeconomics	3	BUEC 203	Macroeconomics	3
<b>Major Requirements</b>			<b>Major Requirements</b>		
Course	Title	Credits	Course	Title	Credits
ACCT 105	Financial Accounting	3	BUAC 201	Financial Accounting	3
ACCT 155	Managerial Accounting	3	BUAC 203	Managerial Accounting	3
BUSN 100	Introduction to Business	3	BUEC 101	Intro to Business & Economics	3
BUSN 260	Business Law	3	BUMG 325	Legal Environment of Business	3
CMPT 151	Spreadsheet Applications	3	CITM 100	Microcomputers	3
ENGL 110	Oral Communications	3	CMM 122	Oral Communications	3
MATH 230	Statistics	3	MAT 120	Statistics	3
MATH 220	Finite Mathematics	3	MAT 110	Quantitative Reasoning	3
BUSN 255	Human Resource Management	3	BUMG 302	Human Resource Management	3
BUSN 130	Entrepreneurship	3	BUMK 312	Entrepreneurship	3
MKTG 200	Marketing	3	BUMK 200	Marketing	3
PSYC or SOCI Elective		3	Social Global Awareness Core Course <sup>A</sup>		3
<b>Courses to Complete Business Major at UNE</b>					
			BUMG 200	Management	3
			BUMG 311	Business & Society Relations	3
			BUFI 315	Financial Concepts & Skills	3
			BUMG 335	International Management	3
			BUMG 498	Strategic Management	3
			BUMG 495A	Business Internship	3
			Business Electives <sup>C</sup>		15
			General Electives & Core Requirements [ENV 104 <sup>E</sup> (3 cr), 2 ADV Studies (6 cr), Human Traditions (6 cr), EXPL or SGA (6 cr), Citizenship (1 cr) & General Electives (6 cr)]		28
<b>Total Credits</b>		<b>63</b>	<b>Total Credits</b>		<b>120</b>

**Notes:**

A: Credit can be given towards the *Social Global Awareness* requirement in the UNE Core Curriculum for the following SMCC Courses:

**PSYC 215 (Social Psychology)**

**PSYC 220 (Developmental Psychology)**

**PSYC 235 (Psychology of Gender)**

**SOCI 205 (Holocaust and Genocide)**

**SOCI 210 (Critical Thinking about Social Issues)**

**Other course with approval**

B: SASC 022 does not count for credit towards graduation.

C: Business Electives can lead to Business Concentration, contact Business Advisor.

D: Students have the option of taking a semester abroad. Consult with advisor.

E: ENV 104 Intro to Environmental Issues is recommended to be taken at SMCC.

## APPENDIX C

### Remaining Courses for BS in Business Administration

UNE FALL III		UNE SPRING III		TOTAL
COURSE	CREDIT	COURSE	CREDIT	
BUMG 200 Management	3	BUMG 311 Bus & Society Relations	3	
EXP or HT	3	Business Elective	3	
General Elective	3	BUMG 335 International Mgt	3	
ENV 104 Env Issues	3	EXP or HT	3	
Social Global Awareness	3	Social Global Awareness	3	
	15		15	

UNE FALL IV		UNE SPRING IV		TOTAL
COURSE	CREDIT	COURSE	CREDIT	
BUFI 315 Financial Concepts	3	Advanced Studies	3	
Business Elective	3	BUMG 498 Strategic Management	3	
Business Elective	3	BUMG 495A Bus Internship	3	
Advanced Studies	3	Business Elective	3	
CIT 400 Citizenship	1	Business Elective	3	
General Elective	3			
	16		15	